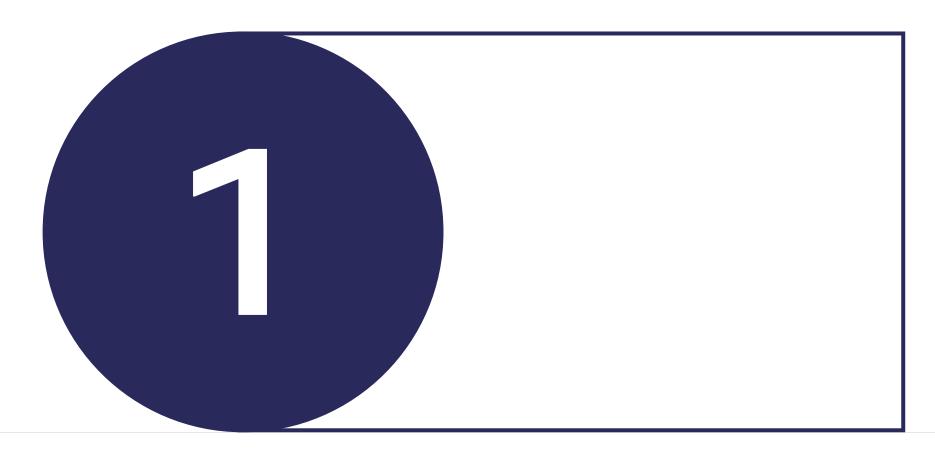


Agenda

- 1 Fiscal 2021 Highlights
- 2 Fiscal 2021 Financial performance
- 3 H2 Review of Operations
 - On-Site Services
 - > Benefits & Rewards Services
- 4 Strategic update
- 5 Outlook

Figures have been prepared in thousands of euro and published in millions of euro

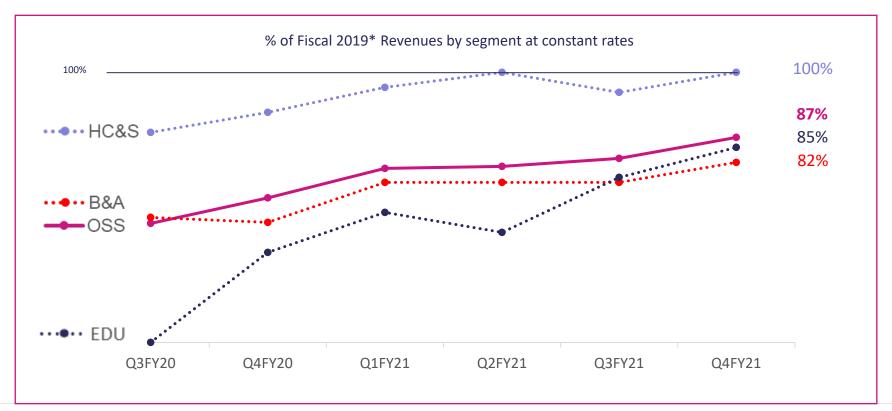
Please refer to Appendix 12 for Alternative Performance Measures definitions



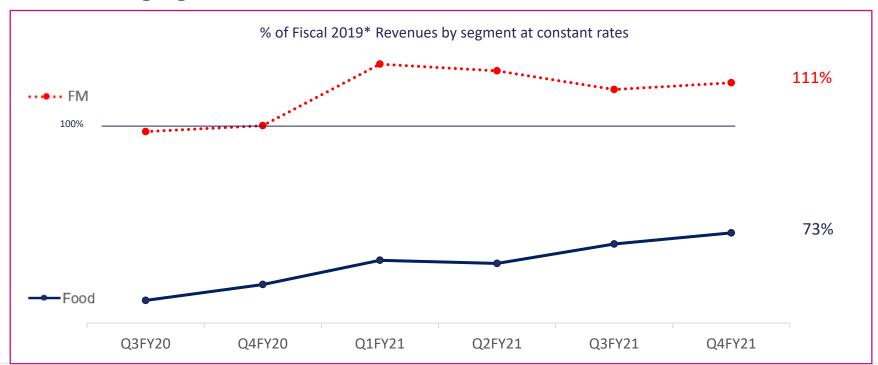
H2 Results above guidance

	Guidance	Actuals
H2 2021 Revenue organic growth	around +15%	+18.1%
H2 2021 UOP margin	around 3.5% at constant rates	3.7% at constant rates
FY 2021 Cash conversion	> 100%	~350%

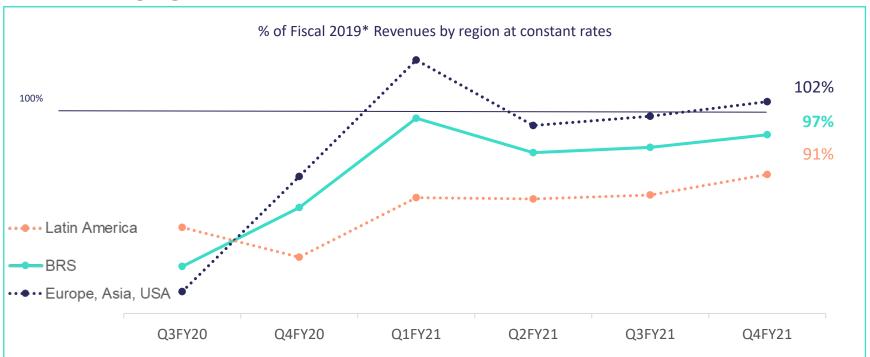
OSS steady recovery relative to Fiscal 2019



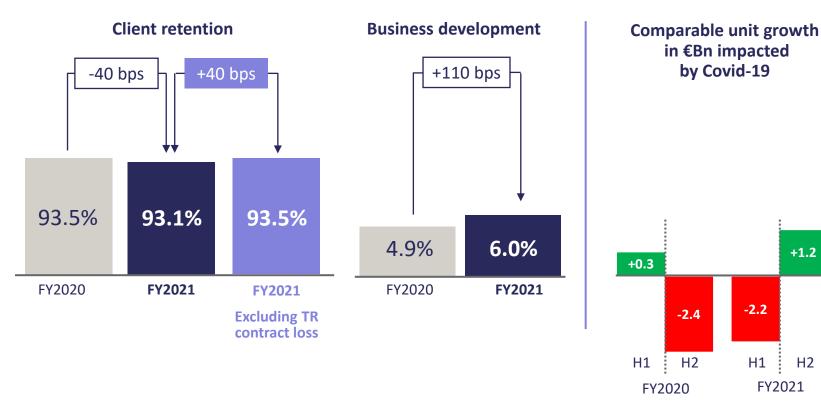
OSS FM revenues well above FY19 while Food revenues are improving



BRS recovery relative to Fiscal 2019 mirrors restaurant opening and closing



OSS growth indicators



Enhanced sales dynamic

Fiscal 2021 highlights

Higher profitability of new signing and **selectivity** in retention

- +80 bps in new signature Gross margins
- +200 bps in North America new signature Gross margins
- -20 bps in lost contracts Gross margins

Continued improvement in **Healthcare** North America

- +230 bps in development rate
- +80 bps in retention rate after an improvement of +590 bps last year

A clear progress in Universities North America

- +110 bps in development rate
- +270 bps in retention rate

Contract win/Workplace transformation for a leading pharmaceutical organization

Workplace Services contract

>100 sites across 4 regions

incl. extension to +30 manufacturing sites

Client Objectives

- Return to Work post Covid: Switch from Facilities
 Management to Hospitality
 Management
- Innovation through 3 pillars: new ways of working, digital & sustainability
- Global Partner request:
 One App for consumers
 & customers

Sodexo integrated offer

- Worklife Services
- Workplace Strategy
- Workplace Analytics
- Workplace Services
- Technological and data analysis expertise of Wx.Solutions in 2 new build projects



Acquisitions, partnerships and disposals update

Fiscal 2021 highlights



non-core activities and geographies

8 country exits





Accelerate in new food models















Support
BRS digital
transformation
and consolidation
of position











¹ The operation to combine the Group's Childcare activities with those of the Grandir group, announced in July 2021, has been confirmed. The operation should close in First half Fiscal 2022.

Creating the new leader in employee gift solutions in France, with a majority stake in Wedoogift

A milestone on the road to a seamless and personalized employee experience in a hybrid work environment



 A complete and unique digital gift experience for consumers and clients



The most extensive merchant network offering for 50,000 clients & 5 million employees





App store rating: 4.8/5



Very solid financials

Fiscal 2021 highlights

Exceptional cash conversion

€483m ~350%

Free cash flow Cash conversion

Outstanding liquidity level

€1.5bn

Net debt
VS €1.9bn at August 2020

Currently level

Characteristics are selected by the selected by the

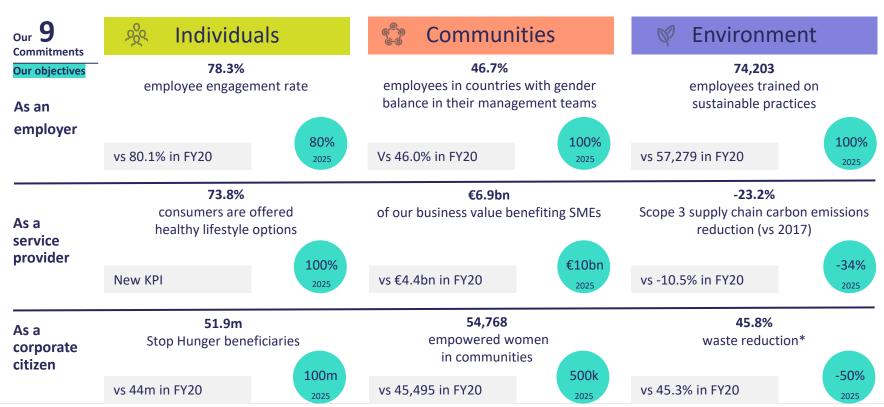
Balance sheet back in range

1.7

Net debt ratio
VS 2.1 at August 2020

Rearing
VS 67% at August 2020

Well advanced in our 2025 CSR objectives





P&L Performance

			Cha	nge
In million €	FY 2021	FY 2020	At current exchange rates	Excluding currency effect
Revenues	17,428	19,321	-9.8%	-5.8%
Underlying Operating profit	578	569	+1.6%	+12.4%
Underlying Operating margin	3.3%	2.9%	+40 bps	+60 bps
Other Operating income and expenses	(239)	(503)		
Operating profit	339	65	+417.8%	+485.9%
Net financial expense	(106)	(291)		
Pre-tax profit excluding share of profit from equity method companies	229	(230)		
Tax charge	(101)*	(98)*		
Group net profit	139	(315)		
Basic Earnings per Share (€)	0.95	(2.16)		
Underlying net profit	346	306	+13.1%	+30.5%
Basic Underlying Earnings per Share (€)	2.37	2.10	+13.0%	

Other income and expenses

In million €	FY21	FY20
Other Operating income	56	7
Gains related to consolidation scope changes	31	2
Gains on changes of post-employment benefits	4	2
Gains related to the disposal of non-current assets	12	0
Other	9	3
Other operating expenses	(295)	(510)
Restructuring and rationalization costs	(153)	(191)
Acquisition-related costs	(5)	(9)
Losses related to consolidation scope changes	(63)	(14)
Losses on changes of post-employment benefits	(5)	(4)
Amortization of purchased intangible assets	(33)	(39)
Impairment of goodwill and non-current assets	(27)	(234)
Losses related to the disposal of non-current assets	(2)	-
Other	(8)	(19)
Other operating income and expenses	(239)	(503)

GET program in action delivering higher than expected savings

		FY20	FY21	FY22 estimated	
(in million €)	Initial target		Cumulated		
Total exceptional costs	€350m	158	312	330	
Cash impact	90%	-75	-217	-310	
SG&A savings	€175m	-	91	166	
GP cost avoidance	€175m	-	127	228	
Total savings	€350m		218	394	

Strong cash flow

H2FY21 361 129 (119)	766 171	FY20 670 55
129	171	
		55
(119)		
	(242)	(260)
(125)	(211)	(393)
246	483	72
(32)	(42)	(18)
-	(11)	(39)
-	-	(425)
(12)	(40)	(245)
203	390	(655)
	- (12)	(12) (40)

¹ Excluding change in financial assets related to the Benefits & Rewards Services activity €45m in Fiscal 2021 and €(93)m in Fiscal 2020.

Total change in working capital as reported in consolidated accounts: in Fiscal 2021: €216m = €171m + €45 and Fiscal 2020: €(38)m = €55m+ €(93)m

Robust balance sheet and ratios

Fiscal 2021 Financial Performance

In million €	August 31, 2021	August 31, 2020		August 31, 2021	August 31, 2020
Non-current assets	9,360	9,730	Shareholders' equity	3,168 ²	2,758 ²
Current assets excluding cash	5,031	4,493	Non-controlling interests	7	15
Restricted cash Benefits & Rewards	773	770	Non-current liabilities	6,962	6,834
Financial assets Benefits & Rewards	289	333	Current liabilities	8,853	7,745
Cash	3,539	2,027			
Total Assets	18,991	17,353	Total Liabilities & Equity	18,991	17,353
	00		Borrowings	6,072	4,992
Operating cash totaled €4,594 million¹:			Net debt	1,478	1,868
➤ €2,257 million related to			Gearing ratio	47%	67%

Benefits & Rewards Services

➤ €2,337 million related to the rest of the Group

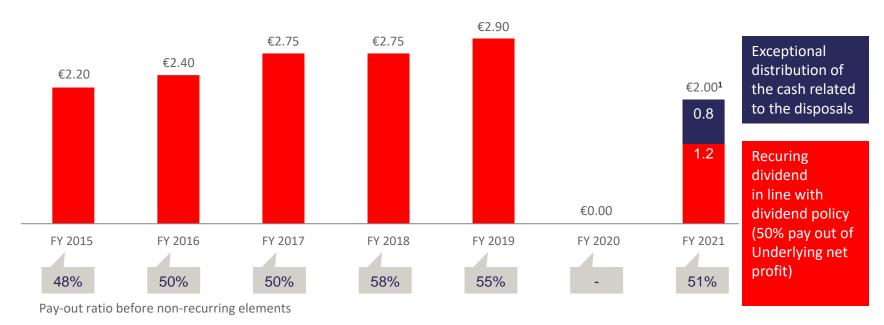
Borrowings	6,072	4,992
Net debt	1,478	1,868
Gearing ratio	47%	67%
Net debt ratio (net debt/EBITDA)	1.7	2.1

¹ Cash – Bank overdrafts of €7m + Financial assets and restricted cash related to BRS activity

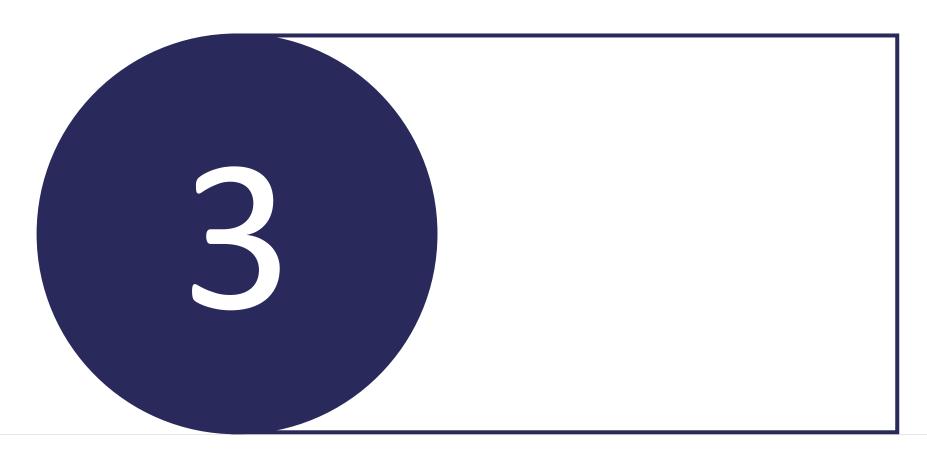
² The change in shareholders equity is mainly due to impact of currencies (mainly Brazilian Real and GBP as well as the reevaluation of certain financial assets due to IFRS 9)

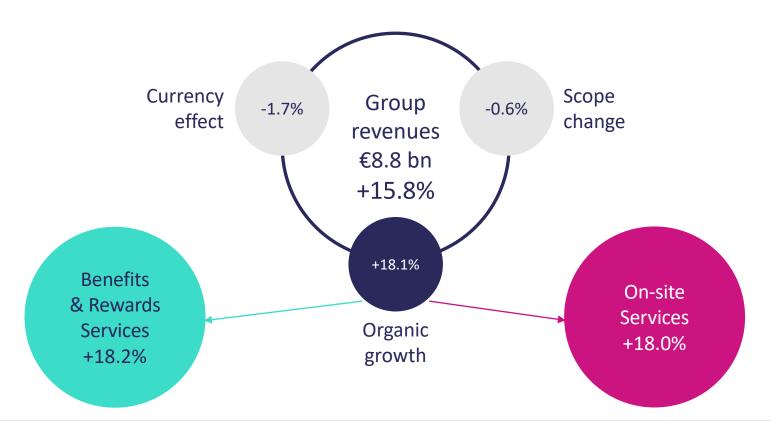
Return to a regular distribution policy on dividend

Dividend per share (€)



¹To be proposed at the Shareholders Meeting on December 14, 2021

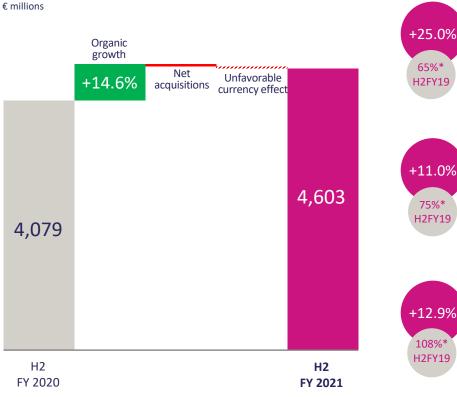






Business & Administrations – H2 Revenues







- Growth in G&A and acceleration in E&R thanks to sites reopening and new contract start-ups.
- Delayed recovery in Corporate Services due to Delta variant.
- Significant rebound in S&L in Q4, especially in Sports.

Europe

- Improvement in Corporate Services thanks to progressive return to office.
- Some recovery in S&L during the summer.
- Strong volumes in G&A.
- E&R boosted by new business contribution.

APAC, Latam, MEA

- Continued recovery in Corporate Services across all regions.
- Solid continued growth in E&R in Australia and Latin America.

Healthcare & Seniors – H2 Revenues







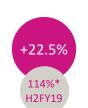
North America

- Strong cross-selling and progressive increase in elective surgery in Hospitals.
- Retail activity started to recover in the fourth quarter.
- Seniors occupancy is still suffering from the effects of the pandemic.



Europe

- Strong contribution from cross-selling of new Covid-related hygiene services and the Covid-19 rapid testing centers in the UK.
- Seniors activity has continued to pick up progressively during the second half.



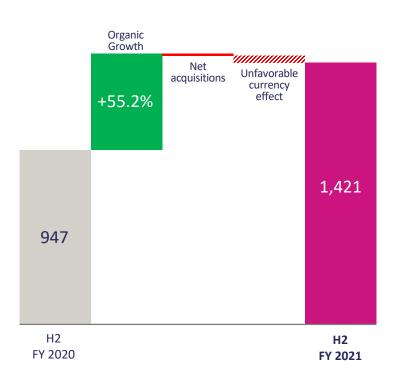
APAC, Latam, MEA

Strong recovery in Asia and Brazil.

Education – H2 Revenues

18% On-site Services FY 21







North America

- Progressive but slow reopening in Schools and Universities during the second half.
- Some summer camp activity and project work during the fourth quarter.
- All sites reopened for the start of the new academic year.



Europe

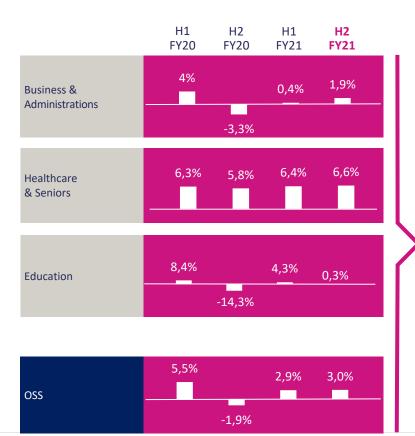
• Full reopening across the region despite occasional class closures and high absenteeism due to the pandemic.



APAC, Latam, MEA

 Progressive reopening in the region except India still impacted by the pandemic.

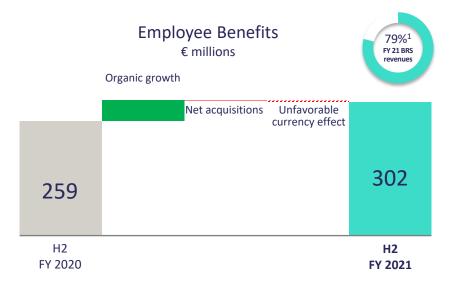
OSS underlying operating margin by segment



- Very strict cost control
- Contract renegotiations
- Active management of portfolio
- Positive impact of the restructuring program
- Absorption of the historical negative profitability gap of ~100 bps between H1 and H2

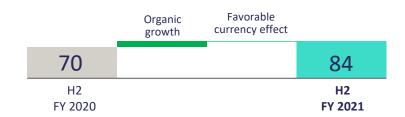


BRS H2 revenues by Service









+18.2% OG

H2 FY19

Issue volume €5.8bn, +11% Organic growth

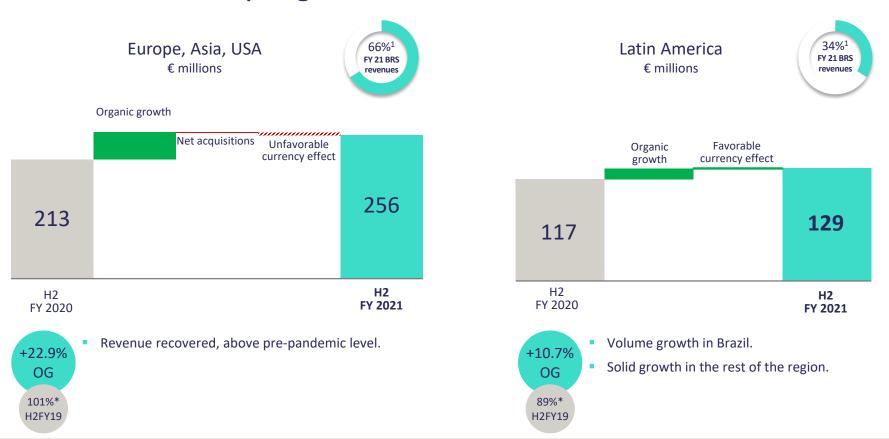
- Issue volume back above pre-pandemic level.
- Catch-up in reimbursement volumes relative to issue volumes as restaurants reopened.



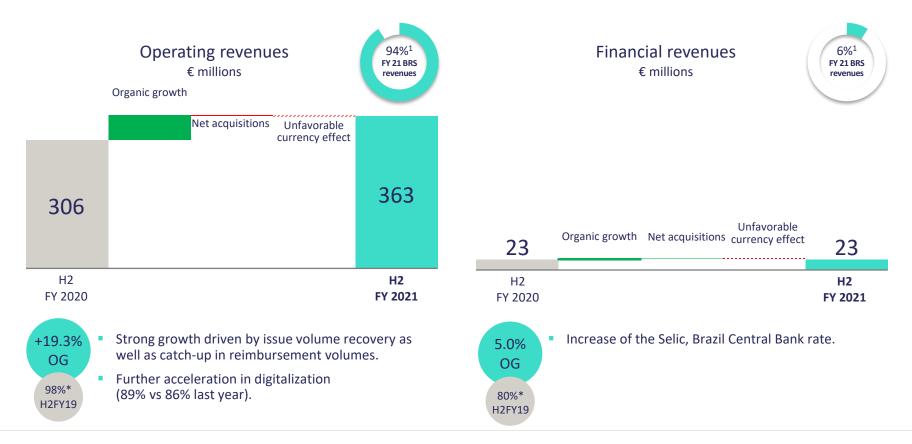
H2FY19

- Recovery from very low levels in the previous year in Travel & Expense management and Incentives & Recognition.
- Continued growth in Public Benefits.

BRS H2 revenues by Region

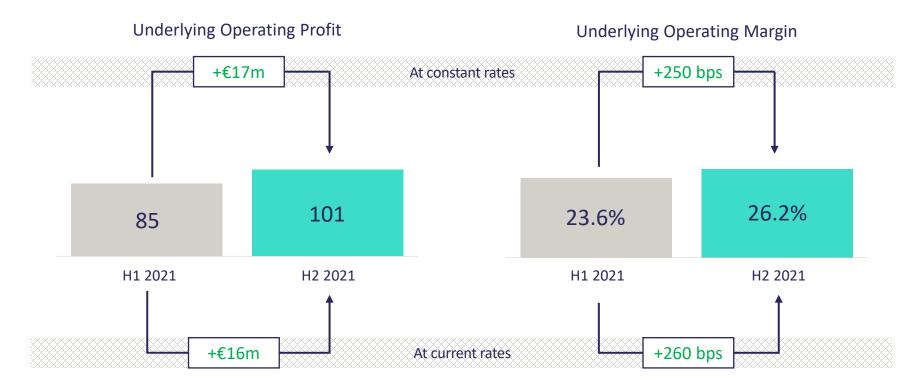


BRS H2 revenues by Nature



BRS H2 underlying operating profit

€ millions



Strategic update



Key strategic priorities during transition

Boost US growth

Accelerate the food model transformation

Manage more actively our portfolio

Enhance the effectiveness of our organization

Outlook



FY2022 guidance

Outlook

OG: 15% to 18%

UOP Margin: close to 5% at constant rates

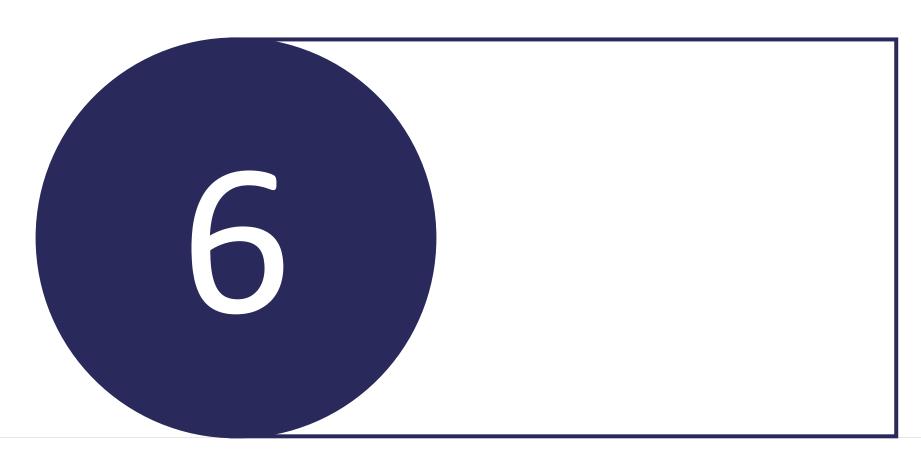
Mid-term outlook: stronger and faster



Post-Covid crisis, the Group aims to rapidly return to regular and sustained growth and back up over the pre-Covid Underlying operating margin

QBA

Appendices



Contract wins and extensions

Contract Wins





Paris 2024

Sports & Leisure contract in France



Kwai

Corporate contract in China



Vodafone

Integrated contract (OSS+BRS) in Turkey

Contract Retention



Grady Health System

Healthcare Services contract in the US



Hampden Park

Sports & Leisure contract in the UK



Adventist Health Rideout

Healthcare contract in the US

Contract
Extensions /
Expansions



Defense Commissary Agency

Government Services Contract in the US



Orange

Corporate contract in France



Covid-19 Testing Centers

Healthcare contract in the UK

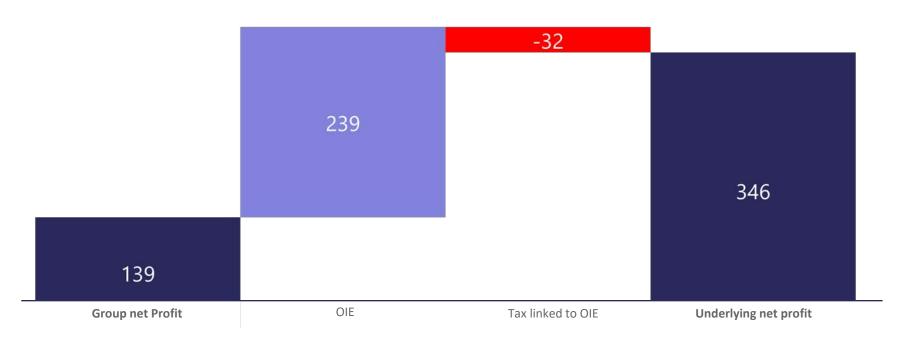
Fiscal 2021 exchange rates

1€=	Average Rate Fiscal 21	Average Rate Fiscal 20	Average Rate Fiscal 21 vs. Fiscal 20	Closing Rate Fiscal 21 at 31/08/2020	Closing Rate Fiscal 20 at 31/08/2020	Closing Rate 31/08/21 vs. 31/08/20
U.S. Dollar	1.197	1.115	-6.9%	1.183	1.194	+0.9%
Pound Sterling	0.878	0.876	-0.2%	0.859	0.896	+4.3%
Brazilian Real	6.441	5.255	-18.4%	6.139	6.474	+5.5%

Underlying group net profit bridge

Fiscal 2021 Financial Performance

In million €



	August 31, 2021 Net Capex/Sales		Disposal of assets ¹	August 31, 2020 Gross* Capex/Sales
Revenue	17,428	101		17,529
EBITDA	854	101		955
Underlying Operating Profit	578			578
Net profit Group Share	139			139
Capital expenditure in cash flow	(211)	(101)	(72)	(384)
Capex as a % of revenue	1.2%			2.2%

¹Reimbursement of intangible assets due to exit of several contracts.

^{*} In this pro-forma Client investment amortization has been added back to Revenue and accounted for as CAPEX amortization to align with the current accounting treatment of our peers. CAPEX in cash flow has also been adjusted to reflect gross CAPEX including Client investment cash out flows and cancellation of disposals of assets.

	Group	Business & Administration	Education	Healthcare & Seniors	Benefits & Rewards Services
FY2021 Net Capex/ Revenue	1.2%*	0.5%	1.2%	0.7%	9.2%
FY2020 Net Capex/ Revenue	2.0%	1.6%	1.0%	0.8%	9.1%
FY2019 Net Capex/ Revenue	1.9%	1.4%	2.3%	0.7%	6.5%

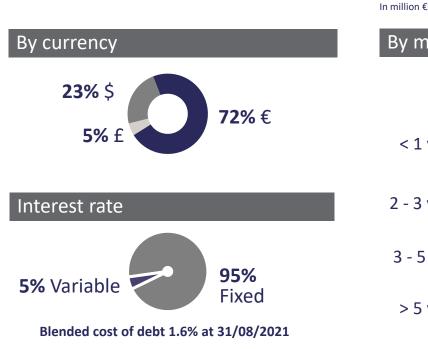
^{*} Including reimbursement of intangible assets due to the exit of several contracts, excluding this Net Capex/Revenue would have been at 1.6%.

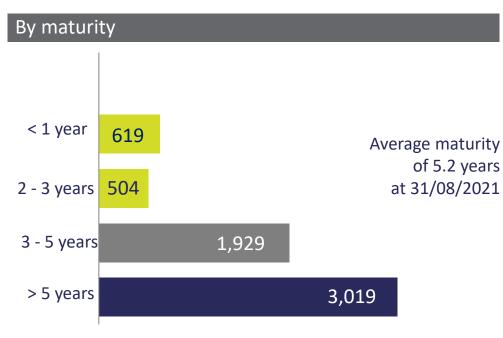
FY 21 organic growth excluding rugby world cup

	Organic growth excluding RWC	Organic growth
Group	-5,2%	-5,6%
On-Site Services	-5,6%	-6,0%
On-Site Services Europe	-2,4%	-3,5%
Business & Administrations	-8,9%	-9,7%
Business & Administrations Europe	-11,5%	-13,1%

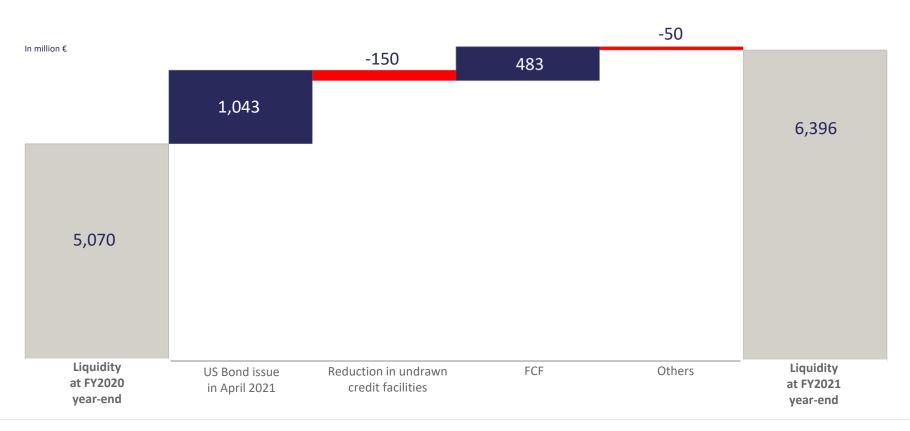
Breakdown of gross financial debt: €6,071m

Appendix 7





Strong Investment Grade
S&P "BBB+/A-2" / Moody's "Baa1"



Modelling details for FY2022

At constant rates

Other income and expenses: around €85m

Net financial expenses: €110m including

IFRS16

Tax rate: ~30%

Non-recurring cash elements: ~€300*m

* Including impact of Tokyo Olympics, restructuring, and Government support.

Company's share capital	August 31, 2021	February 28, 2021	August 31, 2020
Company's share capital, number of shares	147,454,887	147,454,887	147,454,887
Treasury shares	1,166,593	1,524,876	1,442,351
Number of shares for EPS calculation (Basic weighted average number of shares)	146,004,484	146,001,603	145,778,963

Fiscal 21 on site services **inter-segment** revenue reclassifications

Revenues (in millions of euros)	FISCAL 21		Q1FY21		Q2FY21		Q3FY21		Q4FY21						
	B&A	нс	EDU	B&A	нс	EDU	B&A	нс	EDU	B&A	нс	EDU	B&A	нс	EDU
North America	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Europe	- 30	+ 211	- 181	- 6	+ 58	- 51	- 7	+ 60	- 53	- 8	+ 61	- 53	- 9	+ 31	- 23
Africa, Asia, Australia, Latam, Middle East	+ 37	- 24	- 13	+ 12	- 5	- 6	+ 8	- 5	- 3	+ 9	- 7	- 3	+ 8	- 7	- 1
GROUP	+ 7	+ 187	- 194	+ 5	+ 52	- 58	+ 1	+ 55	- 56	+ 1	+ 55	- 56	- 0	+ 24	- 24

- ➤ As part of the streamlining of the organization in certain regions during the second half of Fiscal 2021, some contracts or operations have been reallocated between segments, with main impacts in Europe from Education to Healthcare & Seniors.
- ➤ Given the low materiality of these changes, pro-forma figures for Fiscal 2021 will not be provided.
- The effects are detailed above.
- Fiscal 2022 organic growth and variations in UOP margin will be adjusted to take into account such changes.

Organic growth

Organic growth corresponds to the increase in revenue for a given period (the "current period") compared to the revenue reported for the same period of the prior fiscal year, calculated using the exchange rate for the prior fiscal year; and excluding the impact of business acquisitions and divestments, as follows:

- for businesses acquired (or gain of control) during the current period, revenue generated since the acquisition date is excluded from the organic growth calculation;
- for businesses acquired (or gain of control) during the prior fiscal year, revenue generated during the current period up until the first anniversary date of the acquisition is excluded;
- for businesses divested (or loss of control) during the prior fiscal year, revenue generated in the comparative period of the prior fiscal year until the divestment date is excluded;
- for businesses divested (or loss of control) during the current fiscal year, revenue generated in the period commencing 12 months before the divestment date up to the end of the comparative period of the prior fiscal year is excluded.

For countries with hyperinflationary economies all figures are converted at the latest closing rate for both periods when the impact is significant.

As a result, for the calculation of organic growth, Argentina Peso figures for FY 2021 and FY 2020 have been converted at the exchange rate of 1€ = 115.2119 ARS vs 87.8646 ARS for FY 2020.

Issue volume

Issue volume corresponds to the total face value of service vouchers,

cards and digitally-delivered services issued by the Group (Benefits and Rewards Services activity) for beneficiaries on behalf of clients.

Reimbursement volume

Reimbursement volume corresponds to the total face value of service vouchers, cards and digitally delivered services (Benefits and Rewards Services activity) reimbursed to the Merchants.

Underlying Operating margin

The Underlying operating profit margin corresponds to Underlying operating profit divided by revenues.

Underlying Operating margin at constant rate

The Underlying operating profit margin at constant rate corresponds to Underlying operating profit divided by revenues, calculated by converting FY2021 figures at FY 2020 rates, except for countries with hyperinflationary economies.

Alternative performance measure definitions

Blended cost of debt

The blended cost of debt is calculated at period end and is the weighted blended of financing rates on borrowings, (including derivative financial instruments) and cash pooling balances at period end.

Free cash flow

Please refer to Cashflow position.

Growth excluding currency effect

Change excluding currency effect calculated converting FY 2021 figures at FY 2020 rates, except when significant for countries with hyperinflationary economies.

As a result, for the calculation of organic growth, Argentina Peso figures for FY 2021 and FY 2020 have been converted at the exchange rate of 1€ = 115.2119 ARS vs 87.8646 ARS for FY 2020.

Net debt

Net debt is defined as Group borrowing at the balance sheet date, less operating cash.

Underlying Net Profit

Underlying Net profit presents a net income excluding significant unusual and/or infrequent elements. Therefore, it corresponds to the Net Income Group share excluding Other Income and Expense and significant non-recurring elements in both Net Financial Expense and Income tax Expense.

Underlying Net profit per share

Underlying Net profit per share presents the Underlying net profit divided by the average number of shares.

APM - financial ratios definitions & reconciliation

		Fiscal 2021	Fiscal 2020
Consider water	Borrowings (1) — operating cash (2)		670/
Gearing ratio	Shareholders' equity and non-controlling interests	46.6%	67%
Not debt wate (1)	Borrowings (1) — operating cash (2)	1.7	
Net debt ratio (1)	Rolling 12 month Underlying EBITDA (3)	1.7	2.1
Debt courses	Borrowings	0	7.5 years
Debt coverage	Operating cash flow	8 years	
Figure in trademandance	Non-current borrowings	474 70/	179.4%
Financial Independence	Shareholders' equity and non-controlling interests	171.7%	
	Profit attributable to equity holders of the parent		-10.3%
Return on equity	Equity attributable to equity holders of the parent (before profit for the period)	4.6%	
POCE (Patrice or conital annulated \((1)	Underlying operating profit after tax ⁽⁴⁾	0.00/	8.6%
ROCE (Return on capital employed) (1)	Average capital employed (5)	9.9%	
Inhaugh source	Operating profit	4.1	0.6
Interest cover	Net borrowing cost	4.1	

APM - financial ratios definitions & reconciliation

		Fiscal 2021	Fiscal 2020
	Non-current borrowings	5,453	4,988
(4) Barrania	+ Current borrowings	635	27
(1) Borrowings	- Derivative financial instruments recognized as assets	(17)	(22)
	Borrowings	6,072	4,992
	Cash and cash equivalents	3,539	2,027
2) 0	+ Restricted cash and financial assets related to the Benefits & Rewards Services activity	1,062	1,103
2) Operating cash	- Bank overdrafts	(7)	(6)
	Operating cash	4,594	3,124
	Underlying operating profit	578	569
	+ Depreciation and amortization	537	622
3) Underlying EBITDA	- Lease payments	(260)	_
	Underlying EBITDA (Underlying operating profit before Interest, Taxes, Depreciation and Amortization)	854	905
	Underlying operating profit	578	569
4) Underlying operating profit after tax	Underlying Effective tax rate	28.3%	30.8%
	Underlying operating profit after tax	414	392
	Property, plant and equipment	513	625
	+ Right-of-use assets relating to leases	1,112	1,406
	+ Leases liabilities	(1,148)	(1424)
	+ Goodwill	5,787	5,961
5) Average capital employed	+ Other intangible assets	652	737
	+ Client investments	568	600
	+ Working capital excluding restricted cash and financial assets of the Benefits & Rewards Services activity	(3,391)	(3,343)
	Impact of assets and liabilities held for sale	78	-
	Average capital employed	4,172	4,563

Financial calendar

Fiscal 2021 Annual Shareholders Meeting	December 14, 2021
Fiscal 2022 first quarter revenues	January 6, 2022
Fiscal 2022 first half results	April 1, 2022
Fiscal 2022 third quarter revenues	July 1, 2022
Fiscal 2022 annual results	October 26, 2022
Fiscal 2022 Annual Shareholders Meeting	December 15, 2022



These dates are purely indicative and are subject to change without notice.

Regular updates are available in the calendar on our website www.sodexo.com

Sodexo key figures

As of August 31, 2021



€17.4bn revenues



412,000 employees



Largest private French employer worldwide (1)



million consumers served daily



56 countries



€11.5bn

market capitalization (as of October 26, 2021)

(1) 2020 Forbes Global 2000 ranking (as of April 30, 2020)

Founded in 1966 by Pierre Bellon

As at 31/08/2021, Bellon S.A. holds 42.8% of capital (57.2% of voting rights)

Member of **Dow Jones** Sustainability Indices

Powered by the S&P Global CSA

Leader in its industry sector

Sustainability Award Silver Class 2021

S&P Global

#1 in its industry sector













Strong Investment Grade S&P "BBB+/A-2"

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