

# The Client



Manufacturing in  
**Lima, Ohio**



produces detergents,  
personal grooming,  
hair care products

facilities are managed  
by Sodexo, accounts for  
**10% to 12%**

of the  
client's  
global  
sales



## Our Approach



**58** intelligently placed sensors  
monitor  
areas that  
need cleaning  
based on  
foot traffic



sensors enable  
Sodexo managers  
to move staff to  
where they're  
**most needed**  
and spend **less time**  
directing  
employees

## The Results

achieved  
annual cost  
savings of **5%**



renewed  
contracts  
& added  
services  
over the  
years

